

# KENYA MEDICAL SUPPLIES AUTHORITY

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*All Correspondence should be addressed to Chief Executive Officer*

When replying please quote our ref:

KEMSA/GF ATM-TB/2023

Date: 29<sup>th</sup> March, 2023

## CLARIFICATION 2

**ATTN.: ALL PROSPECTIVE BIDDERS**

**RE: TENDER NO.: GF ATM TB (RSSH) NFM- 2022 / 2023 OIT - 05 SUPPLY, INSTALLATION, COMMISSIONING AND TRAINING OF RAMAN SPECTROSCOPY**

In accordance with ITT Clause 7.1 (Clarification of Tendering Document) of the Open International Tender (OIT) issued under the above reference, we hereby respond to queries raised by a prospective bidder:

### **Question 1**

Please clarify if the following stage is to be provided with the response to bid or it will only apply to the lowest evaluated bidder that will be awarded.

### **E) POST QUALIFICATION**

In line with ITT 37 After determining the substantially responsive tender, which offers the lowest-evaluated price, whether the tenderer is a manufacturer or just a supplier: The Procuring Entity shall carry out the post-qualification, if no prequalification was done using the following criteria:

1. The bidder must provide evidence of maximum number of 3 (three) supply contracts for medical commodities within the past 3 years equivalent to the contract sum. The value of one of the contracts must be at least 60 % of the tender sum. The Tenderer should provide documentary evidence in support of the experience of previous supply (Contracts, Purchase Orders, Reference letters and Contact details of previous supply contracts). (MANDATORY).

A handwritten signature in black ink, appearing to be the initials 'AB' with a flourish underneath.

2. The bidder must provide evidence of average annual turnover in the last three (3) years that is equivalent to the tender sum. (Provide certified financial statements for the past immediate three (3) years. (MANDATORY).

3. The bidder must provide statement of annual production capacity by a manufacturing firm, (should be at least three times the quantities specified under the contract). (MANDATORY).

### **Response**

Documents requested at this stage must be submitted with the response to bid. Please adhere to evaluation criteria.

Yours faithfully,



**Dr. Justus Kinoti (Ph.D)**  
**Ag. DIRECTOR, PROCUREMENT**  
**FOR: CHIEF EXECUTIVE OFFICER**